



Detroit

The Global Network of Entrepreneurs

TiECon Midwest 2008

"Succeeding in a Dynamic Global Market Place"

FEATURED TRACKS:

- Ⓞ MANUFACTURING
- Ⓞ INFORMATION TECHNOLOGY
- Ⓞ EMERGING INDUSTRIES & MARKETS
- Ⓞ BUSINESS GROWTH AND EXIT STRATEGIES

When :

Friday, November 21, 2008

(Registration 9:00 A.M.)

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Saturday, November 22, 2008

(concludes with Evening Gala)

Where :

Westin Southfield Hotel,
1500 Town Center,
Southfield, Michigan 48075

BE A PART OF THIS DYNAMIC TWO DAY
EVENT FOCUSED ON BUSINESS,
FEATURING TALKS BY LEADING
WORLDWIDE EXPERTS, BUSINESS
NETWORKING, WORKSHOPS, EXHIBITS,
BUSINESS PLAN COMPETITION
AND CONCLUDING
WITH AN ENTERTAINMENT



To register and for more information please visit :

www.tieconmidwest.org

Register Now! Attendance is Limited!

Email: nicole@tieconmidwest.org

Phone: (248)848-8034

Fax: (248)479-0651

TiE (The Indus Entrepreneurs) is the world's largest non-profit organization for entrepreneurs.

DO NOT MISS YOUR OPPORTUNITY TO ATTEND THIS ONE OF A KIND EVENT.

Register Today and take advantage of early bird special !!!

TiE Detroit, PO Box 2420, Farmington Hills, MI 48333-2420 www.tie-detroit.org

TiECon Midwest 2008

“Succeeding in a Dynamic Global Marketplace”

Agenda

Goals:

- Educate attendees on industry trends, opportunities and challenges
- Facilitate networking
- Motivate all who want to succeed in a dynamic global marketplace

Who should attend?

Anyone who wants to "succeed in a dynamic global marketplace," including budding and seasoned entrepreneurs, company executives, employees and governmental officials.

Track 1 (M)	Track 2 (IT)	Track 3 (B)	Track 4 (EI)
Manufacturing	Information Technology	Build, Grow and Exit Strategies	Emerging Industries

FRIDAY, NOVEMBER 21, 2008

11:00am – 6:00pm	Opportunity Fair (Job, Venture, Entrepreneurship)		
9:00am – 11:00am	Registration		
11:00am – 12:30pm	Welcome Address & Keynote Lunch (Room - Algonquin) <ul style="list-style-type: none"> • How to Succeed in a Dynamic Global Marketplace <ul style="list-style-type: none"> ○ David Good, Chief Representative of North American Operations for Tata Sons Ltd 		
12:30pm – 1:30pm	X-Treme Networking		
1:30pm – 1:45pm	<i>Networking Coffee Break</i>		
1:45pm – 3:00pm	Challenges and Opportunities in Global Manufacturing (Room - T C Linguini)	IT in Healthcare (Room - Portage)	Have an Idea, Now What? (Room - Charlevoix)
	<ol style="list-style-type: none"> 1. David Cole Chairman, Center for Auto Research 2. Phil Horlock CEO, Ford Land 3. Jeevak Badve ASC Design Team 4. Mahesh Lunani Automotive Strategy & 	<ol style="list-style-type: none"> 1. Ken Weixel Deloitte. 2. Betty Elkins Principal, Miller Canfield 3. Anthony O. Williams Entrepreneur & Attorney 4. Rupesh Srivastava, President, Youngsoft 	<ol style="list-style-type: none"> 1. Jeff LaBine Principal, Miller Canfield 2. Skip Simms Executive Director, Preseed Fund, Ann Arbor SPARK 3. Dan Izzo Training Leader, Bizdom U

	<p>Change Practice Leader, IBM</p> <p>5. Ray York Former Plant Manager, Ford</p> <p><u>Moderator</u> Seema Chaturvedi Accelerator Group</p>	<p><u>Moderator</u> Victor Naidu President, Ramssoft Systems, Inc.</p>	<p>4. Anil Sakhuja COO, Alan C Young & Associates</p> <p><u>Moderator</u> Tel Ganesan President, Vision Tech Solutions</p>	
3:00 pm – 3:15 pm	<i>Networking Coffee Break</i>			
3:00 pm – 4:45 pm	<p>Business Plan Competition (Room - Algonquin)</p> <ul style="list-style-type: none"> • Presentations by Competition Finalists • Entrepreneurship Speech – Scott Romney, Trustee, Michigan State University • Announcement of the 3 Winners of the Competition 			
3:15pm – 4:30pm	<p>How to Become a Successful Automotive Supplier (Room - T C Linguini)</p> <p>1. Chain Sandhu President, NYX</p> <p>2. David Andrea President, OESA</p> <p>3. Bill Cooper Former Director, Lear Corp.</p> <p>4. Deepak Goel President, TechuServe</p> <p><u>Moderator</u> Tej Jhamb President, T.J. Associates</p>	<p>Next Generation of Global Outsourcing (Room - Portage)</p> <p>1. Varchasvi Shankar President, V2Soft</p> <p>2. Jay Schloff IP Attorney, Intellipex</p> <p>3. Poonam Gupta-Krishnan President, Iyka Enterprises Inc.</p> <p>4. Rajiv R Das Blue Cross Blue Shield of Michigan</p> <p><u>Moderator</u> Radhika Venkateswaran Assistant Vice President, Comerica</p>	<p>Top 20 Emerging Industries (Room - Charlevoix)</p> <p>1. Jeff Mason SVP, MEDC</p> <p>2. Elise Lancaster Director of Purchasing, DMB</p> <p><u>Moderator</u> Kasturi Bagchi Attorney, Maddin Hauser</p>	
4:30pm – 4:45pm	<i>Networking Coffee Break</i>			
5:00pm – 6:00pm	<ul style="list-style-type: none"> • Networking Reception • Charter Members' Reception (Skyline Club – Invitation Only) 			

6:00pm – 8:30pm	<p>Success Story (Room - Algonquin)</p> <ul style="list-style-type: none"> • Living the Entrepreneurial Dream <ul style="list-style-type: none"> ◦ Dr. Aaron Crumm, CEO, Adaptive Materials, Inc. (Michigan Business Review's Innovator of the Year) <p>Keynote Dinner (Room - Algonquin)</p> <ul style="list-style-type: none"> • The Midwest Economy - The Journey from Today's Challenges to Tomorrow's Successes <ul style="list-style-type: none"> ◦ Robert Ficano, Wayne County Executive
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SATURDAY, NOVEMBER 22, 2008

8:00am – 7:00pm	Opportunity Fair (Job, Venture, Entrepreneurship)
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8:00am – 9:15am	<p>Keynote Breakfast (Room - Algonquin)</p> <ul style="list-style-type: none"> • Personal Mastery in Work and Life: How to harness your full potential to achieve extraordinary professional and personal success. <ul style="list-style-type: none"> ◦ Dr. Srikumar Rao, Author and Motivational Speaker
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9:15am – 9:30am	<i>Networking Coffee Break</i>
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9:30am – 10:45am	<p>Dealing with the Financial Crisis (Room - T C Linguini)</p> <ol style="list-style-type: none"> 1. W.J. Aspatore Chairman, Amherst Partners, LLC 2. Rajeev Singhal Assistant Professor Finance, Oakland University 3. David Littmann Chief Economist, Mackinac Center for Public Policy <p><u>Moderator</u> Monish Verma, VP, Citi Smith Barney</p>	<p>Gaining Competitive Advantage Through Green Strategies (Room - Algonquin)</p> <ol style="list-style-type: none"> 1. John Tagle President, John Tagle & Asso. 2. Raj Jonnalagadda Sustainability Practice, Accenture 3. Paul Durbin Miller Canfield <p><u>Moderator</u> Vijay Mony, Accenture</p>	<p>Funding Strategies at Different Stages of the Business Cycle (Room - Charlevoix)</p> <ol style="list-style-type: none"> 1. Elaine McMahon SVP, Comerica Bank 2. Mina Sooch Director & Co-Founder, Apjohn Ventures Fund 3. Rick Galdi President, Great Lakes Angels <p><u>Moderator</u> Raj Kothari, Seneca Partners</p>
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10:45am – 11:00am	<i>Networking Coffee Break</i>
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11:00am – 12:15pm	<p>Merger & Acquisition - Building an Infrastructure for Seamless Integration (Room - T C Linguini)</p> <ol style="list-style-type: none"> 1. Vijay Mony Accenture 	<p>IT Drives Business – Is Pervasive Computing Here? (Room - Algonquin)</p> <ol style="list-style-type: none"> 1. Dave Miller Chief Security Officer, Covisint 	<p>The New Frontier: Opportunities in Life Sciences and Biotechnology (Room - Charlevoix)</p> <ol style="list-style-type: none"> 1. Bill Worzel CEO, Genetics Squared
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	<p>2. Steven D. Sallen Partner, Maddin Hauser</p> <p>3. Gautam Grover McKinsey</p> <p>4. Norman Lewis Professor, Wayne State University</p> <p><u>Moderator</u> Gurinder Singh, Associate, Miller Canfield</p>	<p>2. Nidhi Srivastava Director of IT Process US, Tata Consulting Services</p> <p>3. Joseph D. Gustavus Principal, Miller Canfield</p> <p>4. Prof. Vallabh Sambamurthy Michigan State University</p> <p><u>Moderator</u> Sanjay Kumar Director of Service Management, Accenture</p>	<p>2. Dr. James F Eliason Executive Director, Michigan Neonatal Biotrust</p> <p>3. Abhai Johri EVP, Integral Consulting Services, Inc.</p> <p><u>Moderator</u> Dr. Ram Reddy Director, Next Generation Therapeutics</p>	
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12:15pm – 12:30pm *Networking Coffee Break*

12:30pm – 2:00pm **Welcome Address**
(Room - Algonquin)

- The State of Michigan and "Our commitment to Michigan Business Growth"
 - Lisa Webb Sharpe, Director, Michigan Department of Management and Budget

Keynote Lunch
(Room - Algonquin)

- How India, the Fastest Growing Democracy, is Transforming America and the World
 - Mira Kamdar, Author, Planet India

2:00pm – 2:15pm *Networking Coffee Break*

2:15pm – 3:30pm	<p>Thinking Outside the Box: Innovation Workshop (Room - T C Linguini)</p>	<p>Alternative Energy – Recent Developments and Opportunities (Room - Algonquin)</p>	<p>Taking your Business to the Next Level (Room - Charlevoix)</p>	
	<p>1. Adam Hartung Managing Partner, Spark Partners</p> <p>2. Paul Davis Former President Scanlon Leadership Network</p>	<p>1. Dr. Mohamed Alamgir Director of Research, Compact Power, Inc.</p> <p>2. Ananth G Ananthasubramaniam, VP, DTE Energy Ventures,</p>	<p>1. Prafulla Pande Business Coach</p> <p>2. Barry Demp, Barry Demp Coaching, LLC</p> <p>3. Dr. Chirinjeev Kathuria</p>	

	<p>3. Raj Gupta General Manager Aircraft Wheel & Brake Division, Parker Hannifin Corp.</p> <p><u>Moderator</u> Praveen Gupta, Editor-in-Chief, International Journal of Innovation Science</p>	<p>Inc.</p> <p>3. Ajay Das General Manager Wind Energy, The Timken Company</p> <p><u>Moderator</u> CK Chalekode President, Chalekode Enterprises, Inc.</p>	<p>Chairman, Planetspace</p> <p><u>Moderator</u> Sanjay Seth Partner, Carlisle & Company</p>
3:30pm – 3:45pm	Networking Coffee Break		
3:45pm – 5:00pm	<p>Viable E-Business Models (Room - T C Linguini)</p> <p>1. Raj Shah Founder, 123 Signup</p> <p>2. Matt Cardwell Director eCommerce Marketing, Quicken Loans</p> <p>3. Dr. Ron Suarez Loud Feed, Inc.</p> <p><u>Moderator</u> Anand Kumar, VP, MI India</p>	<p>Riches in Niches: Examination of niche industries (Room - Algonquin)</p> <p>1. Dr. Chirinjeev Kathuria Chairman, Planetspace</p> <p>2. Steve Yencich President, Michigan Lodging and Tourism Association</p> <p>3. Col(Ret) Michael R. Morrow President & CEO, Morrow Group USA, Inc.</p> <p><u>Moderator</u> Ras Desai, M&A Consultant, Whitmore, Prokes, Micallef & Associates</p>	<p>Strategic Growth and Exit (Room - Charlevoix)</p> <p>1. Chuck Peterson Managing Director, Pathway Partners</p> <p>2. Daljit Doogal Foley & Lardner LLP</p> <p>3. Truman Timmis Senior VP, The Advanced Strategies Group</p> <p>4. Gordon Follmer Managing Director, UHY Advisors MI</p> <p><u>Moderator</u> Rahul Arora, Estate Planning Attorney, Aymond, Lozier & Arora PLC</p>
5:00pm – 7:00pm	Networking Coffee Break		
7:00pm – 8:30pm	<p>Keynote Dinner (Room - Charlevoix)</p> <ul style="list-style-type: none"> • Navigating Through Turbulent Times <ul style="list-style-type: none"> ○ Yogen N. Rahangdale, Vice Chairman & Chief Technology Officer, American Axle & Manufacturing ○ David Littmann, Chief Economist, Mackinac Center for Public Policy 		
8:30pm – 9:00pm	Business Plan Competition Awards & Winner Presentation		
9:00pm – 11:00pm	Entertainment/Gala/Open Dancing		